



## ALTOONA BLAIR COUNTY AIRPORT AUTHORITY

310 AIRPORT DRIVE, SUITE 6

MARTINSBURG, PA 16662

Phone (814) 793-2027 Fax (814) 793-2655

### Manager's Report

August 8, 2016

Chairman  
Gary Orner

Vice-Chairman  
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Secretary  
Mike Ritchey

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Martin J. Marasco  
Herbert Bolger, Jr.

Airport Manager  
Tracy Plessinger

Blair County Commissioners  
Bruce Erb  
Terrence Tomassetti  
Ted Beam

Solicitor  
David Pertile

### General

1. Southern Airway's overall completion rate was 97.8% for July, with a controllable completion rate of 98.7%. Passenger loads remained relatively flat from June, but are up from July of 2015. The reports of completed flights, enplanements, and total passengers are included with this report.
2. We have provided additional justification to DOT for our decision to recommend the addition of the BWI hub to our EAS service. We have not received any indication from DOT when the bids will be awarded.
3. Our 5-year agreement with Delta Airport Consultants is expiring. We have received information from five firms in response to our RFQ. The selection committee will need to review these submissions and determine which of the applicants they wish to interview.

### Marketing/Promotion

1. Planning is continuing for the Wings of Freedom visit August 19-21. We have learned that this year's visit by the Colling's Foundation will include four aircraft; a B-17 Flying Fortress, a B-24 Liberator, a B-25 Mitchell, and a P-51 Mustang. The Altoona Antique Auto Club and Corvette Club will have displays on Saturday of the event. The Greater Pennsylvania Military Preservation Association will host displays of military vehicles and weaponry on both Saturday and Sunday, as well as sponsor a hangar dance on Friday evening.

### Property

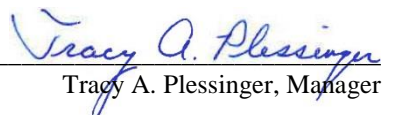
1. Safe Q, LLC, began work on the FBO Fuel Farm repairs in the last week of July.
2. Flightway One, LLC, has not removed the DeGol Jet A Fuel system yet. They are currently completing the permitting process at the new location, and expect to have the system removed in 5-8 weeks. We will continue to coordinate the removal with the delivery of the new DeGol Aviation fuel system.
3. Atty. Pertile has prepared a lease agreement with Barbush Rentals Inc., the Avis franchise holder that owns the rights to the Avis operation at the airport, which is operated by AOO Kitty Hawk. This agreement will replace the current agreement with AOO Kitty Hawk. There is a motion on tonight's agenda to approve this new lease agreement.
4. AOO Kitty Hawk has requested an amendment to their lease allowing the restaurant to be closed on Mondays. I recommend that we also include in that amendment a requirement to provide service beginning at 8:00 AM on the days the restaurant is open (Tuesday – Sunday). There is a motion on the agenda tonight to approve this lease amendment.
5. We need to get a lease agreement with Southern Airways now that they have taken over full operation from Sun Air. There is a motion on the agenda to assign the existing Sun Air Express lease to Southern Airways Express. There is no other change in the lease.

### Personnel

1. Our new maintenance employee, Del Hoover, is doing well. He is scheduled for ARFF training at PIT in late September.
2. After evaluating purchase and rental options, Jeff Hill and I have determined that a purchase of uniforms is a much more economical way to proceed. Uniforms can be purchased for \$2,100, versus an annual rental fee of \$3,100.

### Finance

1. Financial reports for the month of August are included. Invoices for August total \$37,082.38.

  
Tracy A. Plessinger, Manager

# AOO SOUTHERN AIRWAYS EXPRESS FLIGHT/PASSENGER COUNTS

	OUTBOUND STATISTICS						INBOUND STATISTICS						TOTAL STATISTICS					
	Sch. OB Flts.	Com. OB Flts.	% OB Flts. Com.	Tot. OB PAX	Avg. PAX/ Flt. OB	Avg. OB PAX/ Day *	Sch. IB Flts.	Com. IB Flts.	% IB Flts. Com.	Tot. IB PAX	Avg. PAX/ Flt. IB	Avg. IB PAX/ Day	Tot. Sch. Flts.	Tot. Com. Flts.	% Flts. Com.	Tot. PAX	Avg. PAX/ Flt.	Avg. PAX/ Day **
2014-12	109	64	59%	145	2	5	110	70	64%	111	2	4	219	134	61%	256	2	8
2015-01	112	66	59%	80	1	3	112	63	56%	106	2	3	224	129	58%	186	1	6
2015-02	105	57	54%	69	1	2	103	58	56%	60	1	2	208	115	55%	129	1	4
2015-03	116	86	74%	190	2	6	116	85	73%	174	2	6	232	171	74%	364	2	12
2015-04	112	105	94%	187	2	6	112	105	94%	174	2	6	224	210	94%	361	2	12
2015-05	114	111	97%	199	2	6	114	111	97%	144	1	5	228	222	97%	343	2	11
2015-06	112	106	95%	206	2	7	112	106	95%	176	2	6	224	212	95%	382	2	12
2015-07	116	104	90%	227	2	7	116	104	90%	191	2	6	232	208	90%	418	2	13
2015-08	114	111	97%	297	3	10	114	111	97%	272	2	9	228	222	97%	569	3	18
2015-09	112	106	95%	263	2	8	112	106	95%	223	2	7	224	212	95%	486	2	16
2015-10	115	106	92%	240	2	8	115	106	92%	198	2	6	230	212	92%	438	2	14
2015-11	111	111	100%	250	2	8	111	111	100%	237	2	8	222	222	100%	487	2	16
2015-12	116	106	91%	232	2	8	116	105	91%	183	2	6	232	211	91%	415	2	14
2016-01	114	96	84%	174	2	6	114	96	84%	119	1	4	228	192	84%	293	2	10
2016-02	108	94	87%	129	1	4	108	94	87%	97	1	3	216	188	87%	226	1	8
2016-03	116	113	97%	207	2	7	116	112	97%	197	2	7	232	225	97%	404	2	14
2016-04	111	102	92%	182	2	6	111	101	91%	163	2	5	222	203	91%	345	2	12
2016-05	115	113	98%	225	2	7	115	113	98%	202	2	7	230	226	98%	427	2	14
2016-06	112	109	97%	272	2	9	112	108	96%	217	2	7	224	217	97%	489	2	16
2016-07	114	112	98%	262	2	9	114	111	97%	244	2	8	228	223	98%	506	2	17

**The 2 numbers above that are most important for our EAS designation are:**

\* Avg. OB PAX/Day - This number must be at 10 to maintain EAS status.

\*\* Avg. PAX/Day - This number must be at 33 to maintain EAS status.



Flight Operations Dept.  
 Completion Factor recap  
 Altoona, PA  
 Period: July, 2016

	Operations		Cancellations		Notes
	Sched	Actual	Cont.	Non-Cont	
1-Jul	8	8			
2-Jul	6	6			
3-Jul	6	4	2		System protect (MW crew avail)
4-Jul	8	8			
5-Jul	8	8			
6-Jul	8	8			
7-Jul	8	8			
8-Jul	8	8			
9-Jul	6	6			
10-Jul	6	6			
11-Jul	8	8			
12-Jul	8	8			
13-Jul	8	8			
14-Jul	8	8			
15-Jul	8	8			
16-Jul	6	5	1		MX
17-Jul	6	6			
18-Jul	8	8			
19-Jul	8	8			
20-Jul	8	8			
21-Jul	8	8			
22-Jul	8	6		2	WX. Heavy TS
23-Jul	6	6			
24-Jul	6	6			
25-Jul	8	8			
26-Jul	8	8			
27-Jul	8	8			
28-Jul	8	8			
29-Jul	8	8			
30-Jul	6	6			
31-Jul	6	6			

CF MTD

ALL Completion (Including non cont)

97.8%

Controllable Completion

98.7%