



ALTOONA BLAIR COUNTY AIRPORT AUTHORITY

310 AIRPORT DRIVE, SUITE 6

MARTINSBURG, PA 16662

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David Pertile

Manager's Report

July 11, 2016

General

1. Southern Airway's overall completion rate was 96.9% for June, with a controllable completion rate of 97.8%. Passenger loads ticked up from May and from June of 2015. The reports of completed flights, enplanements, and total passengers are included with this report.
2. We will be providing additional justification to DOT for our decision to recommend the addition of the BWI hub to our EAS service.
3. Our 5-year agreement with Delta Airport Consultants is expiring. The FAA requires that we do a Request for Qualifications (RFQ) every 5 years. The RFQ has been advertised in the Altoona Mirror, and has been mailed to eight consulting firms. PennDOT has given approval to Delta continuing uninterrupted at the consultant for the hangar project, as that has been underway for some time now. There is a motion on tonight's agenda to approve the necessary amendment to allow Delta to complete the hangar work.

Marketing/Promotion

1. Planning is continuing for the Wings of Freedom visit August 19-21. We have learned that this year's visit by the Colling's Foundation will include four aircraft; a B-17 Flying Fortress, a B-24 Liberator, a B-25 Mitchell, and a P-51 Mustang. The Altoona Antique Auto Club and Corvette Club will have displays on Saturday of the event. The Greater Pennsylvania Military Preservation Association will host displays of military vehicles and weaponry on both Saturday and Sunday, as well as sponsor a hangar dance on Friday evening.
2. Southern Airways Express is holding a kick-off party at the airport on Wednesday, July 13, from 5:00 to 7:00 PM. VIP's, Chamber members, and previous Sun Air passengers, as well as the general public have been invited.

Property

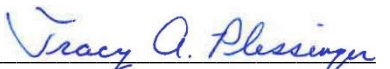
1. Safe Q, LLC, is scheduled to begin work on the FBO Fuel Farm repairs this week.
2. Flightway One, LLC, has not removed the DeGol Jet A Fuel system yet. They are currently completing the permitting process at the new location, and expect to have the system removed within a few weeks. The new DeGol Jet A Fuel System will not be arriving for approximately 3 months.
3. Atty. Pertile has added an insurance requirement to the proposed T-Hangar lease agreement presented last month. This agreement is intended to replace the current leases, which are somewhat of a hodge-podge, or in some cases non-existent. We are under an FAA directive to have this new lease approved by July 31, 2016. There is a motion on the agenda to approve the new lease agreement.
4. There are several items relating to property issues for discussion in Executive Session this evening.

Personnel

1. BCAA employees have inquired as to the possibility of creating a "PTO Bank" to allow time to be donated to employees who are faced with extended absences due to medical situations. Atty. Pertile has provided guidance on the way that this system would have to be established in order to comply with all IRS regulations.

Finance

1. Financial reports for the month of July are included. Invoices for July total \$42,683.29.


Tracy A. Plessinger, Manager

AOO SOUTHERN AIRWAYS EXPRESS FLIGHT/PASSENGER COUNTS

	OUTBOUND STATISTICS						INBOUND STATISTICS						TOTAL STATISTICS					
	Sch. OB Flts.	Com. OB Flts.	% OB Flts. Com.	Tot. OB PAX	Avg. PAX/ Flt. OB	Avg. OB PAX/ Day *	Sch. IB Flts.	Com. IB Flts.	% IB Flts. Com.	Tot. IB PAX	Avg. PAX/ Flt. IB	Avg. IB PAX/ Day	Tot. Sch. Flts.	Tot. Com. Flts.	% Flts. Com.	Tot. PAX	Avg. PAX/ Flt.	Avg. PAX/ Day **
2014-12	109	64	59%	145	2	5	110	70	64%	111	2	4	219	134	61%	256	2	8
2015-01	112	66	59%	80	1	3	112	63	56%	106	2	3	224	129	58%	186	1	6
2015-02	105	57	54%	69	1	2	103	58	56%	60	1	2	208	115	55%	129	1	4
2015-03	116	86	74%	190	2	6	116	85	73%	174	2	6	232	171	74%	364	2	12
2015-04	112	105	94%	187	2	6	112	105	94%	174	2	6	224	210	94%	361	2	12
2015-05	114	111	97%	199	2	6	114	111	97%	144	1	5	228	222	97%	343	2	11
2015-06	112	106	95%	206	2	7	112	106	95%	176	2	6	224	212	95%	382	2	12
2015-07	116	104	90%	227	2	7	116	104	90%	191	2	6	232	208	90%	418	2	13
2015-08	114	111	97%	297	3	10	114	111	97%	272	2	9	228	222	97%	569	3	18
2015-09	112	106	95%	263	2	8	112	106	95%	223	2	7	224	212	95%	486	2	16
2015-10	115	106	92%	240	2	8	115	106	92%	198	2	6	230	212	92%	438	2	14
2015-11	111	111	100%	250	2	8	111	111	100%	237	2	8	222	222	100%	487	2	16
2015-12	116	106	91%	232	2	8	116	105	91%	183	2	6	232	211	91%	415	2	14
2016-01	114	96	84%	174	2	6	114	96	84%	119	1	4	228	192	84%	293	2	10
2016-02	108	94	87%	129	1	4	108	94	87%	97	1	3	216	188	87%	226	1	8
2016-03	116	113	97%	207	2	7	116	112	97%	197	2	7	232	225	97%	404	2	14
2016-04	111	102	92%	182	2	6	111	101	91%	163	2	5	222	203	91%	345	2	12
2016-05	115	113	98%	225	2	7	115	113	98%	202	2	7	230	226	98%	427	2	14
2016-06	112	109	97%	272	2	9	112	108	96%	217	2	7	224	217	97%	489	2	16

The 2 numbers above that are most important for our EAS designation are:

* Avg. OB PAX/Day - This number must be at 10 to maintain EAS status.

** Avg. PAX/Day - This number must be at 33 to maintain EAS status.



Flight Operations Dept.
 Completion Factor recap
 Altoona, PA
 Period: June, 2016

	Operations		Cancellations		Notes
	Sched	Actual	Cont.	Non-Cont	
1-Jun	8	8			
2-Jun	8	8			
3-Jun	8	8			
4-Jun	6	6			
5-Jun	6	6			
6-Jun	8	8			
7-Jun	8	8			
8-Jun	8	7	1		MW ops specs issue
9-Jun	8	4	4		MW ops specs issue
10-Jun	8	8			
11-Jun	6	6			
12-Jun	6	6			
13-Jun	8	8			
14-Jun	8	8			
15-Jun	8	8			
16-Jun	8	6		2	Heavy TS enroute (Air return)
17-Jun	8	8			
18-Jun	6	6			
19-Jun	6	6			
20-Jun	8	8			
21-Jun	8	8			
22-Jun	8	8			
23-Jun	8	8			
24-Jun	8	8			
25-Jun	6	6			
26-Jun	6	6			
27-Jun	8	8			
28-Jun	8	8			
29-Jun	8	8			
30-Jun	8	8			

CF MTD

ALL Completion (Including non cont)

96.9%

Controllable Completion

97.8%