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ALTOONA BLAIR COUNTY AIRPORT AUTHORITY

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> Manager's Report May 23, 2016

<u>General</u>

1. Sun Air's overall completion rate was at 91% for April. However, the controllable completion rate was higher, although I don't have the final report yet. As a result of the dip in completion, our passenger numbers also took a slight dip in April and are equal to April of 2015. The report of completed flights, enplanements, and total passengers is included with this report.

2. Bids for EAS service to were due on May 20 Three carriers have bid on the AOO EAS service; Boutique Air, Corporate Flight Management, and Southern Airways Express. Comments on the proposals are due to DOT by June 20, 2016.

3. The DOT has issued a tentative order to discontinue EAS service at AOO. As of now, the only item at issue for appeal is whether or not the figures that the FAA has are correct. A follow-up order based on those numbers could come later. A copy of the DOT order and a BCAA press release in response is included in tonight's information.

4. We have received official notification from the FAA that our PFC application has been approved in the amount of \$93,281.

Marketing/Promotion

1. Planning is continuing for the Wings of Freedom visit in August.

2. The airport is a Silver Sponsor for the Chamber Business Excellence Dinner honoring Marty Marasco with a Lifetime Achievement Award for Business Excellence.

Property

1. Safe Q, LLC, has submitted a proposal for repair of the FBO Fuel Farm in the amount of \$77,472,30. There is a motion on tonight's agenda to approve the proposal.

2. There is a tentative agreement in place with Flightway One, LLC, to purchase the DeGol Jet A Fuel System at a price of \$80,000. There is a motion on tonight's agenda to approve the sales agreement.

3. USDA-RD Representatives visited AOO on May 13, to perform the required site visit for the proposed loan to finance the local portion of T-Hangar construction. USDA is on board with the project and is pleased to be working with an airport through their Community Facilities program.

4. Blair County has been declared a Federal Disaster Area as a result of the storm that occurred on January 22 & 23 (Winter Storm Jonas). Based on this declaration, AOO is eligible to apply for reimbursement of costs associated with the storm. We will be making application for reimbursement of approximately \$5,000.00 in costs. If this application is approved, the money will be placed into the general fund to replace funds expended for snow removal during the storm.

Finance

1. Financial reports for the month of April are included. Invoices for May total \$47,813.04 for the General Account; \$136,427.77 from the Local Project Account; and \$9,299.10 from the FAA Project Account.

Tracy Q. Plessinger, Manager

AOO SUN AIR EXPRESS FLIGHT/PASSENGER COUNTS

	OUTBOUND STATISTICS					INBOUND STATISTICS					TOTAL STATISTICS							
	Sch. OB	Com. OB	% OB Flts.	Tot. OB	Avg. PAX/ Flt.	Avg. OB PAX/ Day	Sch. IB	Com. IB	% IB Flts.	Tot. IB	Avg. PAX/ Flt.	Avg. IB PAX/	Tot. Sch.	Tot Com.	% Flts.	Tot.	Avg. PAX/	Avg. PAX/ Day
	Flts.	Flts.	Com.	PAX	ОВ	*	Flts.	Flts.	Com.	PAX	IB	Day	Flts.	Flts.	Com.	PAX	Flt.	**
2014-12	109	64	59%	145	2	5	110	70	64%	111	2	4	219	134	61%	256	2	8
2015-01	112	66	59%	80	1	3	112	63	56%	106	2	3	224	129	58%	186	1	6
2015-02	105	57	54%	69	1	2	103	58	56%	60	1	2	208	115	55%	129	1	4
2015-03	116	86	74%	190	2	6	116	85	73%	174	2	6	232	171	74%	364	2	12
2015-04	112	105	94%	187	2	6	112	105	94%	174	2	6	224	210	94%	361	2	12
2015-05	114	111	97%	199	2	6	114	111	97%	144	1	5	228	222	97%	343	2	11
2015-06	112	106	95%	206	2	7	112	106	95%	176	2	6	224	212	95%	382	2	12
2015-07	116	104	90%	227	2	7	116	104	90%	191	2	6	232	208	90%	418	2	13
2015-08	114	111	97%	297	3	10	114	111	97%	272	2	9	228	222	97%	569	3	18
2015-09	112	106	95%	263	2	8	112	106	95%	223	2	7	224	212	95%	486	2	16
2015-10	115	106	92%	240	2	8	115	106	92%	198	2	6	230	212	92%	438	2	14
2015-11	111	111	100%	250	2	8	111	111	100%	237	2	8	222	222	100%	487	2	16
2015-12	116	106	91%	232	2	8	116	105	91%	183	2	6	232	211	91%	415	2	14
2016-01	114	96	84%	174	2	6	114	96	84%	119	1	4	228	192	84%	293	2	10
2016-02	108	94	87%	129	1	4	108	94	87%	97	1	3	216	188	87%	226	1	8
2016-03	116	113	97%	207	2	7	116	112	97%	197	2	7	232	225	97%	404	2	14
2016-04	111	102	92%	182	2	6	111	101	91%	163	2	5	222	203	91%	345	2	12

The 2 numbers above that are most important for our EAS designation are:

- * Avg. OB PAX/Day This number must be at 10 to maintain EAS status.
- ** Avg. PAX/Day This number must be at 33 to maintain EAS status.

SUN AIR EXPRESS

Flight Operations Dept. Completion Factor recap Altoona, PA Period: April 13-26, 2016

	Opera	ations	Cancel	lations	
	Sched	Actual	Cont.	Non-Cont	Notes
1-Apr	8	6	2		MX
2-Apr	6	6			
3-Apr	6	6			
4-Apr	8	6		2	Icing Conditions
5-Apr	8	8			
6-Apr	8	8			
7-Apr	8	8			
8-Apr	8	8			
9-Apr	6	0		6	Icing Conditions
10-Apr	6	4	2		Crew disruption
11-Apr	8	8			
12-Apr	8	8			
13-Apr	8	8			
14-Apr	8	8			
15-Apr	8	6	2		System prot
16-Apr	6	6			
17-Apr	6	6			
18-Apr	8	8			
19-Apr	8	8			
20-Apr	8	8			
21-Apr	8	8			
22-Apr	8	8			
23-Apr	3	3			
24-Apr	3	3			
25-Apr	8	8			
26-Apr	8	8			

	CF For Period	CF MTD
ALL Completion (Including non cont)	98.0%	92.5%
Controllable Completion	98.0%	96.8%