



ALTOONA BLAIR COUNTY AIRPORT AUTHORITY

310 AIRPORT DRIVE, SUITE 6

MARTINSBURG, PA 16662

Phone (814) 793-2027 Fax (814) 793-2655

Manager's Report

September 12, 2016

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Vice-Chairman
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Herbert Bolger, Jr.

Airport Manager
Tracy Plessinger

Solicitor
David Pertile

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Bruce Erb
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Ted Beam

General

1. Southern Airway's overall completion rate was 96.1% for August, with a controllable completion rate of 97%. Passenger loads up from just over 9% from July, and are just slightly below August of 2015. The reports of completed flights, enplanements, and total passengers are included with this report.
2. DOT has awarded Southern Airways a contract for AOO for the next two years, providing four daily round-trip flights to PIT. The award also gives us the option of requesting a second hub city, as long as the total subsidy required does not change. Southern Airways has agreed to provide two flights/day to PIT and two flights/day to BWI, at the same subsidy level. There is a motion on tonight's agenda to formally request this change from DOT.
3. DOT has issued an order terminating EAS service at AOO. We have 30 days to appeal that order. There is a motion on the agenda to file a formal appeal for a waiver of DOT termination order. We will be working with PIT and their consultant, Meade & Hunt to prepare our appeal.
4. The Consultant Selection Committee is recommending entering into negotiations with Delta Airport Consultants to conclude a five-year contract for engineering services for the BCAA and AOO. There is a motion on the agenda to enter into negotiations for a new five-year contract with Delta Airport Consultants.

Marketing/Promotion

1. The Wings of Freedom event was a success. We estimate that upwards of 2,000 people toured the planes that were on display.
2. Southern Airways will begin marketing the new BWI service and continuing PIT service as soon as official approval is given from DOT.

Property

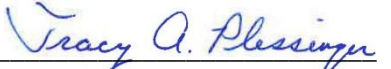
1. Safe Q, LLC, is continuing work on the FBO Fuel Farm. The self-serve unit is nearly complete.
2. Flightway One, LLC, has not removed the DeGol Jet A Fuel system yet. They are currently completing the permitting process at the new location. We have given them a September 30, deadline for removal of the system.
3. We are continuing preliminary planning for construction projects. We may be able to access Capital Budget Grant monies to help offset the costs, and use USDA loan money as our local match. USDA has informed us that they funding for the next fiscal year, beginning on October 1, appears to be stable, with \$60 million in loan funds available for Pennsylvania. Also they Community Facilities Program has now been designated as a "critical" government service, so in the event of a continuing resolution their funding stream will remain intact.

Personnel

1. Our new maintenance employee, Del Hoover, continues to do well. He is scheduled for ARFF training at PIT on September 26-30.

Finance

1. Financial reports for the month of September are included. Invoices for September total \$30,529.89 for the General Account and \$1,425.00 for the Local Project Account.


Tracy A. Plessinger, Manager

AOO SOUTHERN AIRWAYS EXPRESS FLIGHT/PASSENGER COUNTS

	OUTBOUND STATISTICS						INBOUND STATISTICS						TOTAL STATISTICS					
	Sch. OB Flts.	Com. OB Flts.	% OB Flts. Com.	Tot. OB PAX	Avg. PAX/Flt. OB	Avg. OB PAX/Day *	Sch. IB Flts.	Com. IB Flts.	% IB Flts. Com.	Tot. IB PAX	Avg. PAX/Flt. IB	Avg. IB PAX/Day	Tot. Flts.	Tot. Com. Flts.	% Flts. Com.	Tot. PAX	Avg. PAX/Flt.	Avg. PAX/Day **
2014-12	109	64	59%	145	2	5	110	70	64%	111	2	4	219	134	61%	256	2	8
2015-01	112	66	59%	80	1	3	112	63	56%	106	2	3	224	129	58%	186	1	6
2015-02	105	57	54%	69	1	2	103	58	56%	60	1	2	208	115	55%	129	1	4
2015-03	116	86	74%	190	2	6	116	85	73%	174	2	6	232	171	74%	364	2	12
2015-04	112	105	94%	187	2	6	112	105	94%	174	2	6	224	210	94%	361	2	12
2015-05	114	111	97%	199	2	6	114	111	97%	144	1	5	228	222	97%	343	2	11
2015-06	112	106	95%	206	2	7	112	106	95%	176	2	6	224	212	95%	382	2	12
2015-07	116	104	90%	227	2	7	116	104	90%	191	2	6	232	208	90%	418	2	13
2015-08	114	111	97%	297	3	10	114	111	97%	272	2	9	228	222	97%	569	3	18
2015-09	112	106	95%	263	2	8	112	106	95%	223	2	7	224	212	95%	486	2	16
2015-10	115	106	92%	240	2	8	115	106	92%	198	2	6	230	212	92%	438	2	14
2015-11	111	111	100%	250	2	8	111	111	100%	237	2	8	222	222	100%	487	2	16
2015-12	116	106	91%	232	2	8	116	105	91%	183	2	6	232	211	91%	415	2	14
2016-01	114	96	84%	174	2	6	114	96	84%	119	1	4	228	192	84%	293	2	10
2016-02	108	94	87%	129	1	4	108	94	87%	97	1	3	216	188	87%	226	1	8
2016-03	116	113	97%	207	2	7	116	112	97%	197	2	7	232	225	97%	404	2	14
2016-04	111	102	92%	182	2	6	111	101	91%	163	2	5	222	203	91%	345	2	12
2016-05	115	113	98%	225	2	7	115	113	98%	202	2	7	230	226	98%	427	2	14
2016-06	112	109	97%	272	2	9	112	108	96%	217	2	7	224	217	97%	489	2	16
2016-07	114	112	98%	262	2	9	114	111	97%	244	2	8	228	223	98%	506	2	17
2016-08	116	112	97%	290	3	9	116	111	96%	262	2	8	232	223	96%	552	2	18

The 2 numbers above that are most important for our EAS designation are:

* Avg. OB PAX/Day - This number must be at 10 to maintain EAS status.

** Avg. PAX/Day - This number must be at 33 to maintain EAS status.



Flight Operations Dept.
 Completion Factor recap
 Altoona, PA
 Period: August, 2016

	Operations		Cancellations		Notes
	Sched	Actual	Cont.	Non-Cont	
1-Aug	8	8			
2-Aug	8	8			
3-Aug	8	8			
4-Aug	8	8			
5-Aug	8	8			
6-Aug	6	6			
7-Aug	6	6			
8-Aug	8	8			
9-Aug	8	6	2		MX.
10-Aug	8	8			
11-Aug	8	8			
12-Aug	8	6	2		MW crew time out
13-Aug	6	6			
14-Aug	6	4		2	WX. Heavy TS PIT and enroute
15-Aug	8	8			
16-Aug	8	8			
17-Aug	8	8			
18-Aug	8	8			
19-Aug	8	8			
20-Aug	6	6			
21-Aug	6	6			
22-Aug	8	8			
23-Aug	8	5	3		MX Avionics
24-Aug	8	8			
25-Aug	8	8			
26-Aug	8	8			
27-Aug	6	6			
28-Aug	6	6			
29-Aug	8	8			
30-Aug	8	8			
31-Aug	8	8			

CF MTD

ALL Completion (Including non cont)

96.1%

Controllable Completion

97.0%